

# Q8 Oils



**Q8** Organization & Structure

**Q8** Operations & Resources

**Q8** Production & Sales

Kuwait Petroleum International Lubricants

## This is Q8Oils

- + Q8Oils is a division of a fully-integrated oil company.
- + From our European headquarters we provide high quality base oils and lubricants to customers around the world.
- + Established in Europe for over 20 years, Q8Oils is now a global brand with operations in the U.S.A. and China.
- + One of our key objectives is to supply products **and** application expertise, so that Q8Oils is seen as a 'complete supplier'.

The logo for Q8Oils, featuring the text "Q8" in a large, bold, blue font above the word "Oils" in a similar font. To the right of the "8" is a stylized graphic of a flag with horizontal stripes in yellow, red, and blue.

## Kuwait Petroleum Corporation

- + KPC is the ultimate parent company of Q8Oils.
- + KPCs three Kuwait refineries are located in a region which contains 75% of the worlds oil reserves.
- + Extracting 2.5 million barrels of crude oil every day, KPCs reserves will last another 100 hundred years at current rates of consumption.



## Kuwait Petroleum International

- ✚ KPI is the marketing arm of the Kuwait Petroleum Corporation and the parent company of Q8Oils.
- ✚ From its offices in Kuwait and London, KPI employs over 5,000 people worldwide.
- ✚ KPI operates two European refineries, a network of 4,000 fuel stations and is a specialist supplier of aviation fuels, bitumen and L.P.G.



## Kuwait Export Crude

- + KEC is one of our companies most important assets.
- + Its unique chemical composition make it the ideal feed-stock for refining high quality base oils.
- + With complete control of our raw material, we guarantee a consistency of product quality matched by no other company.
- + Our customers can have total confidence in the performance of our products now and in the future.



## Kuwait Petroleum Europoort (The Netherlands)

- ✚ The KPE refinery was specifically designed to produce high quality base oils using Kuwait Export Crude.
- ✚ With its unique Gulf-Finishing process, KPE produces base oils that are clear, pure and very oxidation stable.
- ✚ Ultimately therefore, it is Q8Oils customers who benefit. Lubricants blended with KPE base oils will ensure they extend the life of the components they protect.

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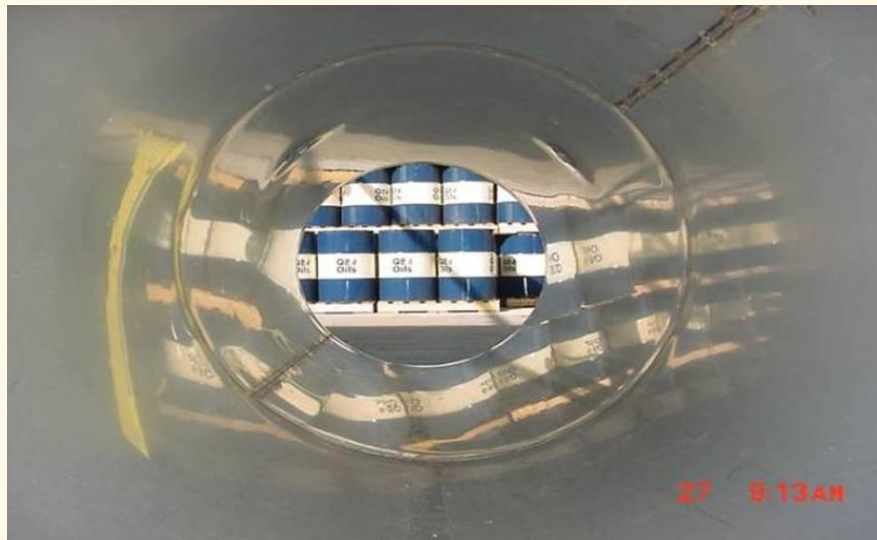
## Lubricant Blending Operations

- ✚ We operate four lubricant blending plants in Europe, manufacturing 800 different products.
- ✚ As part of our commitment to product quality, all the plants have achieved Q.S. and I.S.O. accreditation.
- ✚ The plant in Antwerp, Belgium, is undergoing a \$25M upgrade to make it the second largest in Europe.
- ✚ Globally we continue to develop our strategic partners as we expand our international business.



## A small view in our Blending Plant Antwerp

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# Kuwait Petroleum International Lubricants

## History

Founded in 1892

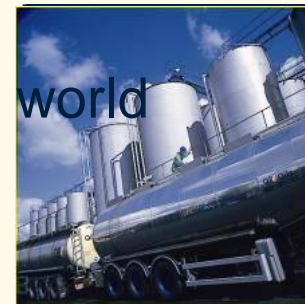
Gulf

Q8 (1983)

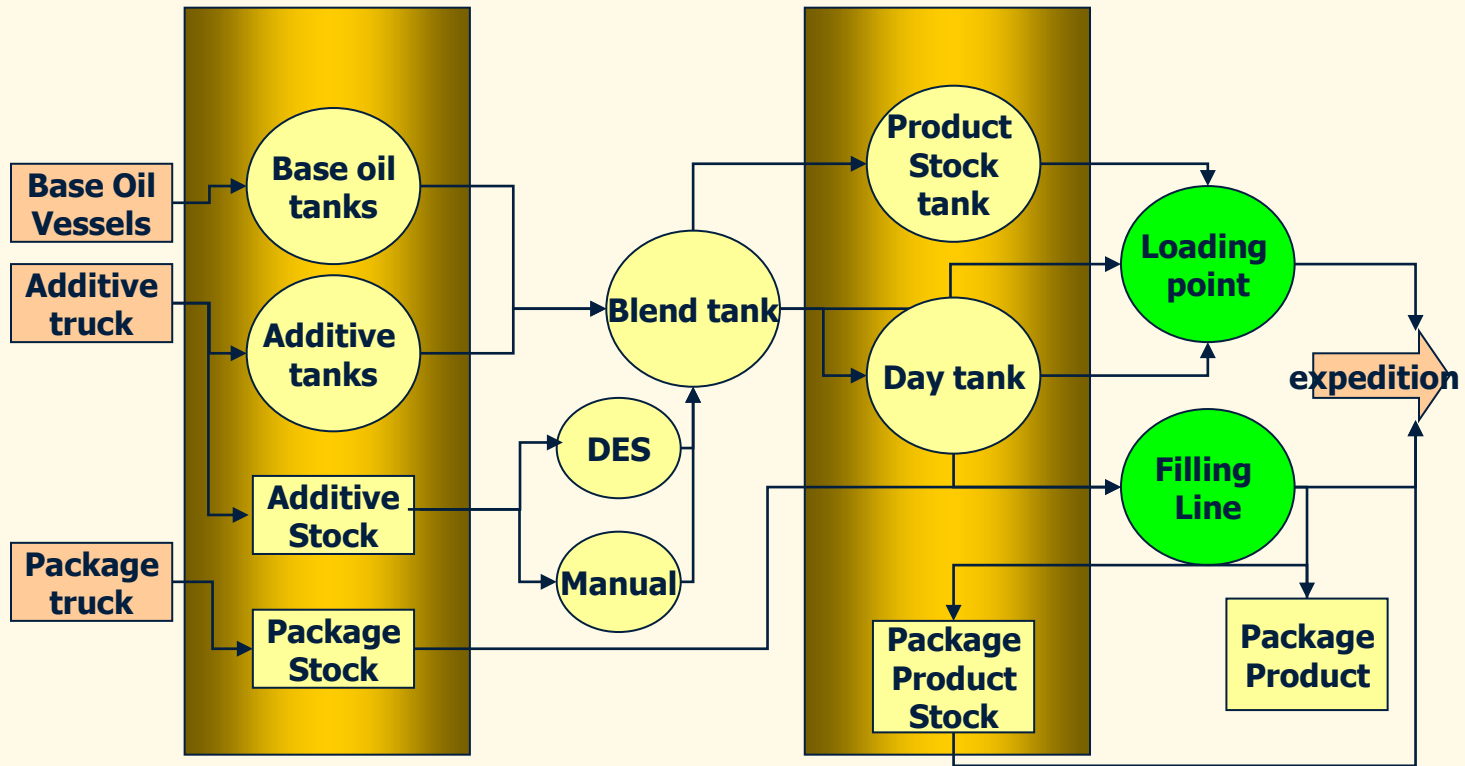
Operation area	36.000 M <sup>2</sup>
Workforce	75
Production capacity	170.000 M <sup>3</sup> /annum
Working hours	06:00-21:30

- + Accessible for sea going vessels
- + Centre of Europe
- + Close to all additive suppliers
- + Near Antwerp and Rotterdam harbors
- + Good access to Europe and the rest of the world

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Blending tanks	20
Storage tanks	141 (50.000 m <sup>3</sup> (bulk))
•Finished Products	39
•Intermediate	50
•Additives	30
•Base Oils	22
Largest tank :	4.500 m <sup>3</sup>
Smallest tank:	2,5 m <sup>3</sup>
4 Filling lines :	20, 60, 208 & 1.000 litre

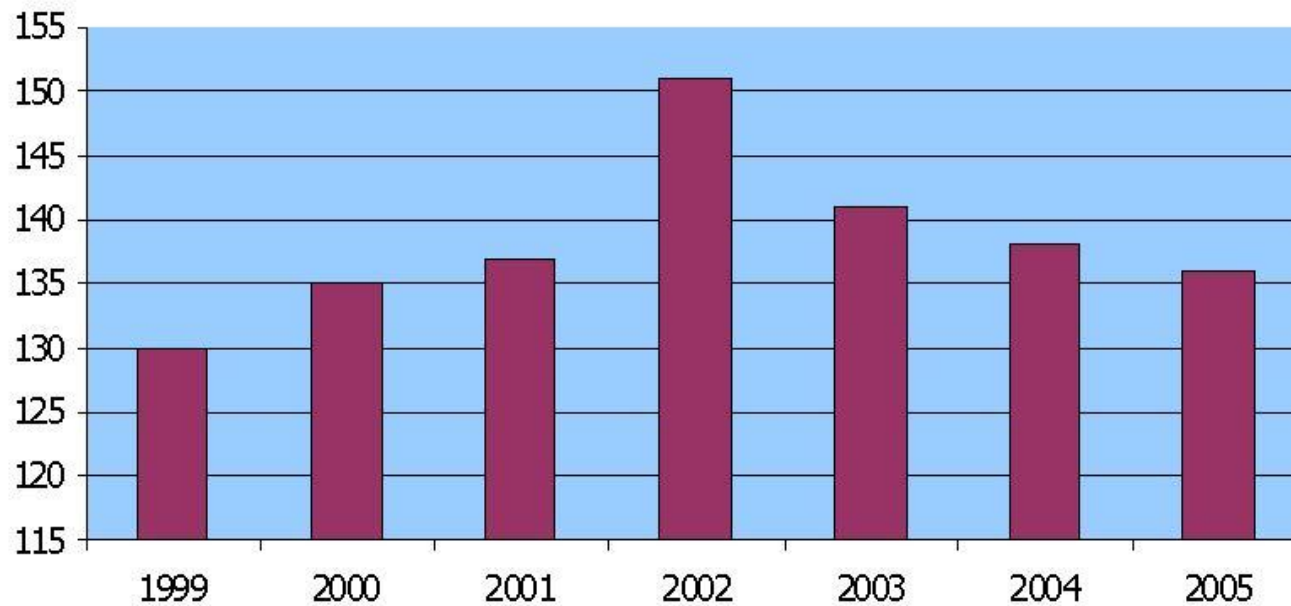
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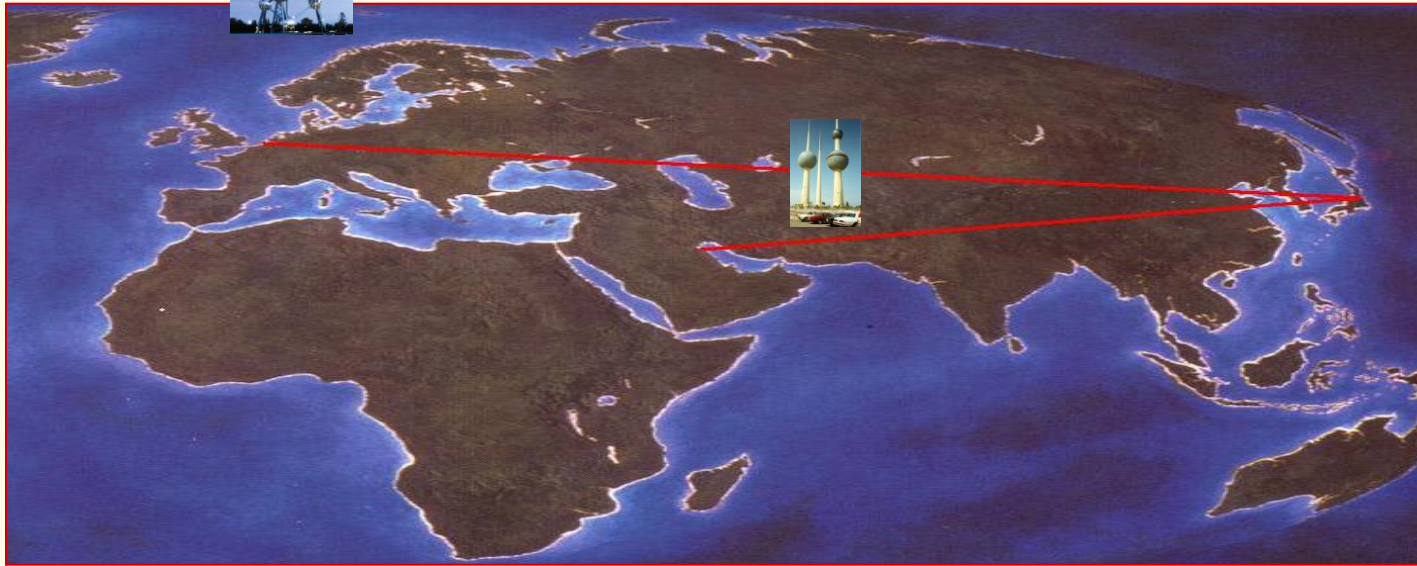


Total Production Output (x 1.000 m<sup>3</sup>)



# Kuwait Petroleum International Lubricants

Brussels–Tokyo-Kuwait 17,718 Km



# Q8 Oils



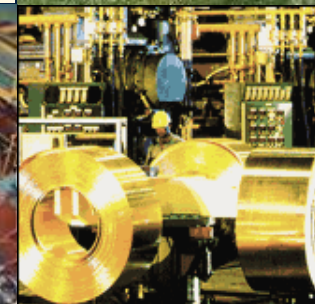
## Kuwait Petroleum Research & Technology

- ✚ KPR&T in The Netherlands is the largest of three Research & Development establishments in Europe.
- ✚ The R&D facilities in Italy and the U.K. are centres for industrial excellence.
- ✚ Product innovation is achieved by combining high quality base oils with the latest additive technology to satisfy the demands of equipment manufacturers, new maintenance practices and the environment.



Automotive Lubricants – Passenger Cars & Motorcycles  
Heavy Duty Automotive Lubricants  
Energy Products  
Primary Metal Manufacturing – Rolling  
Primary Metal Manufacturing - Wire & Tube Drawing  
Metal Working Fluids  
Specialty Markets  
General maintenance products

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## Safety, Health & Environment


- ✚ The health and safety of our employees, business partners and neighbours is one of the highest priorities for our company.
- ✚ Our joint responsibility to protect the environment is an objective shared by everyone.
- ✚ The Q8Oils SHE management system ensures that responsibility and accountability are assigned at all levels of our organisation.







 Thank you for your attention.

 [www.Q8Oils.com](http://www.Q8Oils.com)